

Media Release



More than an electrical contractor who will change a few light bulbs.

22 November 2012

Businesses looking to beat rising electricity costs and wanting to reduce carbon emissions do not have to do it alone.

With national firms like NuGreen, who have joined Low Carbon Australia and FlexiGroup's Energy Smart Finance program, small to medium enterprises (SMEs) will be in good helping hands to choose the right sustainable equipment finance and leasing solution for their business.

When Paul Schlaphoff, Executive Director of NuGreen, meets with SMEs to discuss energy efficient retrofits and upgrades, he is quick to reassure his potential clients that he is more than an electrical contractor or supplier who will change a few light bulbs.

"What we offer is real end-to-end solutions, which are the best fit for their business. We are a bespoke solution for sustainable projects, incorporating finance options and extensive warranties," said Paul.

"Our initial focus is on efficient LED lighting because the technology is proven, it is quick and easy to implement for SMEs and it is where we know we can achieve massive and immediate change in the most non-invasive way in day-to-day operations."

NuGreen, an Energy Smart Finance accredited vendor, is an Australian company that finances and manages sustainable projects from concept to completion. NuGreen allows clients to pay for a sustainable project on a monthly fee basis with the option to purchase in the future. The client receives the services and products installed with the added security and assurance of nil maintenance costs.

Light intensive operations which work on a 24/7 basis, for example hospitals, hotels, shopping centres, commercial parking or petrol stations, are where NuGreen is helping to effect change. NuGreen is currently finalising a project with a Major Logistics Company to provide an LED alternative to their old lighting system with significant savings potential.

“We help clients identify opportunities when we walk through their building to do a soft energy audit. We’ve developed clever energy calculators which provide us with the information to present a clear business case about where the client can make the most successful long-term change.”

NuGreen has strong relationships with a number of reputable manufacturers, such as Thorn, Pierlite CREE and Lumex which allows them to go from manufacture to market negating the middle man and cut out the wholesaler to keep prices down and warranties back to back with the manufacturer. Paul said having credible partnerships with manufacturers allows NuGreen to act quickly and efficiently.

“In older buildings where we’ve had to change all the lighting, retire unnecessary light fittings which we are able to do using advanced simulation software and get the building up to Australian Standard, it’s important to be able to draw upon many manufacturers as not one manufacturer will fit the needs of the entire project,” said Paul.

NuGreen has offices in Sydney, Melbourne and Brisbane and is building a strong social media presence. To find out more about how NuGreen can help your operations call 1300 300 025 or go to www.nugreen.com.au

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Low Carbon Australia Limited is an independent company established by the Australian Government to deliver innovative programs to help the move towards a low carbon economy.